

**AB/KOSGEB  
EUROPEAN UNION/KOSGEB**

**SHOE -MAKING TRAINING  
INSTITUTE  
PROJECT**

## **PROJECT OBJECTIVES**

**FOR SME's IN SHOE MAKING  
SECTOR:**

**VOCATIONAL EDUCATION AND  
TECHNICAL TRAINING**

**MANAGERIAL AND TECHNICAL  
SUPPORT SERVICES**

**QUALITY CONTROL SERVICES  
USING ACCREDITED TECHNICAL  
TESTING LABORATORY**

## **PARTNERS IN THE PROJECT**

**EUROPEAN UNION**

**KOSGEB- SMALL AND MEDIUM INDUSTRY  
DEVELOPMENT ORGANIZATION,**

**TUAF- TURKISH GENERAL SHOE-MAKER  
FEDERATION**

**TESK - TURKISH TRADESMEN AND  
CRAFTSMEN CONFEDERATION**

**TASEV – TURKISH SHOEMAKING SECTOR  
EDUCATION FOUNDATION**

**2 INTERNATIONAL EDUCATION  
COLLEGES**

## **RESULTS TO DATE**

**EDUCATION AND TRAINING:**

**TRAIN THE TRAINERS (21 )**

**PROVIDE JUNIOR MANAGERS WITH DIPLOMA  
LEVEL EDUCATION (48)**

**PROVIDE FACTORY TECHNICIANS WITH  
CERTIFICATE LEVEL TRAINING ( 28)**

**PROVIDE SME BOSSES AND MIDDLE MANAGERS  
WITH TECHNICAL TRAINING THROUGH SEMINARS  
(400)**

**PROVIDE SENIOR MANAGERS WITH SUPPORT  
TRAINING IN MANAGEMENT SUBJECTS (EG:  
SALES/ MARKETING, LEADERSHIP) THROUGH  
SEMINARS (86)**

## EXPECTED RESULTS in 2006

Open MATERIALS TESTING LABORATORY IN ISTANBUL

PROVIDE TESTING SERVICES FOR SHOE MAKING SECTOR

Achieve ACCREDITATION OF THE LABORATORY TO ISO EN 17025

## EDUCATION PROGRAMMES

- 2 Year International Diploma in Shoe Manufacture and Design
- 1 Year International Certificate in Shoe technology
- Modular Certificate in Design, Pattern Cutting, CAD CAM
- Operator Stitching Skills training

## RESULTS TO DATE

ISTANBUL

Student Numbers attending Institute

- 2 year Diploma –present: 52
- 1 Year Certificate – present: 9 past 19
- Modular certificate- present 9 past 75

## RESULTS TO DATE

**Cooperation with other EU Projects:**

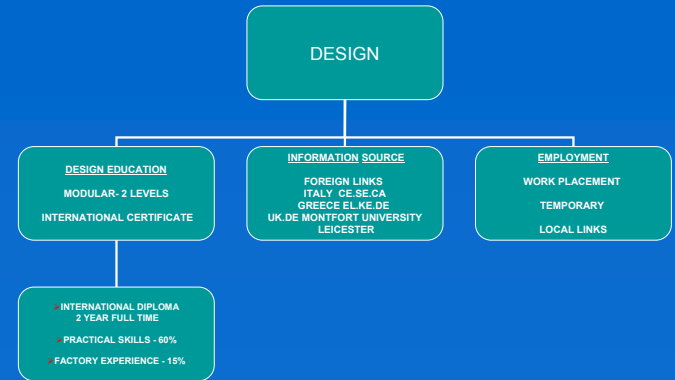
- Instructor Training course conducted in Shoe Upper Stitching for 14 trainers allocated from EU/KOSGEB MEDA Vocational Training Project in Clothing Sector

# RESULTS TO DATE

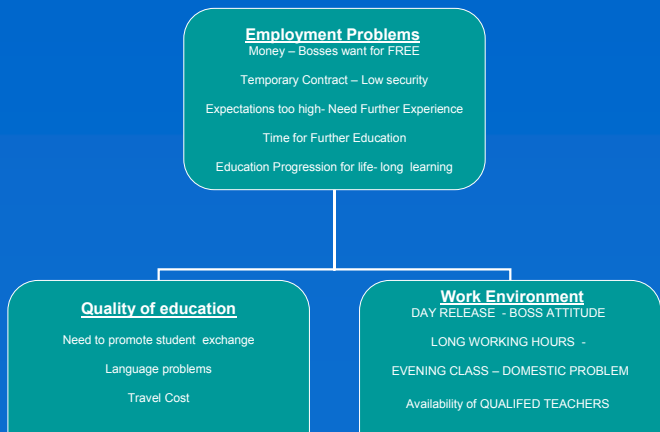
## Links with International Organisations:

- Textile Institute in UK
- Leicester College in UK
- EL-KE-DE college of Design in Greece

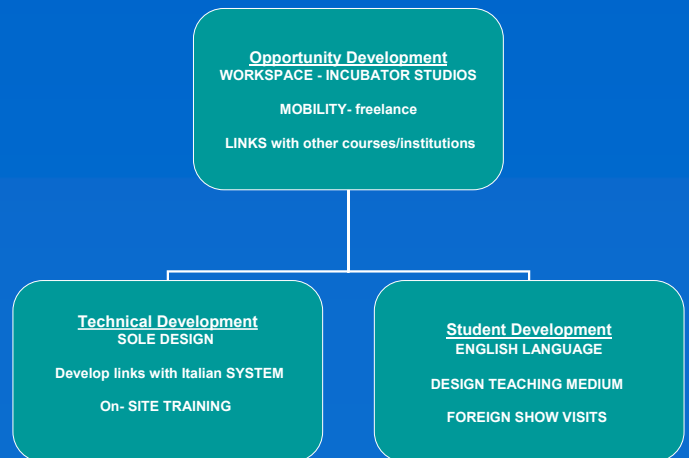
## TECHNICAL SERVICES FOR SECTOR PRESENT POSITION



## TECHNICAL SERVICES FOR SECTOR PROBLEMS



## TECHNICAL SERVICES FOR SECTOR FUTURE



DESIGN AND PATTERN CUTTING  
SERVICE FOR SECTOR  
PRESENT POSITION

**DIPLOMA TRAINING**

FULL TIME- PROJECT CONTINUITY  
STANDARD SYSTEM-SPECIALISED  
MUST PRODUCE OWN SAMPLES  
MUST HAVE PRACTICAL SHOEMAKING SKILLS  
NEED FACTORY OFFICE EXPERIENCE  
HELP WITH PLACEMENT

**MODULAR TRAINING**

DO NOT EXPECT TO DESIGN ONLY  
MUST CUT OWN PATTERNS for TESTING ON LAST  
MUST COVER VARIETY OF CONSTRUCTIONS  
STANDARD SYSTEM

**TECHNICAL SKILLS**

SAMPLE PRODUCTION- VITAL PART OF SKILLS TRAINING  
CAD CAM INTERFACE- BECOMING MORE ESSENTIAL  
GRADING- UNDERSTAND PRINCIPLES  
FACTORY TECHNIQUES VARY - SHORT CUTS  
NEED EXPERIENCE

DESIGN/PATTERN CUTTING  
SERVICE FOR SECTOR  
PROBLEMS

**MODULAR**

TOO GENERAL  
NEED SPECIALIST COURSES  
NO SAMPLE PRODUCTION  
NO SKILLS STITCH ETC.  
WHERE TO DO IT ?

**TECHNICAL SKILLS**

TIME – LONG HRS.  
EVENING NOT EASY  
DAY RELEASE  
WHO PAYS

DESIGN/ PATTERN CUTTING SERVICE FOR SECTOR  
FUTURE

- EXTEND TRAINING WITH LONGER COURSES
- CHANGE ATTITUDE OVER TIME RELEASE FOR QUALITY OF TRAINING
- CHANGE ATTITUDE TO TRAINING - COST
- INCENTIVE

**WORKER SKILLS TRAINING – STITCHING**  
**PRESENT POSITION**

OPERATIVE TRAINING CENTRE

- STANDARD TRAINING METHOD- SATRA
- INSTRUCTOR TRAINING – QUALIFIED (Not sitting with Nelly!)
- DURATION – 3 MONTHS
- MULTI SKILLED - WHOLE SHOE UPPER

2 CENTRE LOCATIONS –

in CLUSTER AREAS  
AYMAKOOP in IKITELLI  
HALKALI - GUNESLI ,YENIBOSNA ,BAGCILAR ,

JOINT INITIATIVE :

AYMAKOOP – SPACE  
KOSGEB - MACHINERY  
KUCUKCEKMECE BELEDIYESI –TRANSPORT / FOOD / PEOPLE  
MEB - PROVIDE – TEACHERS

## Project Benefits for the cluster

- Professional and International training
- A shared resource
- Skills enhancement
- Understanding of latest technology
- Improved productivity
- Improved Quality of product
- Reduced costs- Improved sales
- Improved competitiveness- retained market share
- Sustainability of the cluster